

JOB OPENING

Application Training Lead and Industry Liaison

This position reports to a Business Development Manager and will coordinate and develop internal and external training programs and modules for the TeeJet Technologies Division. Special emphasis will be on North American markets, but with the intent of creating materials that are adaptable to global markets. The Technical Training Coordinator will work closely with the management and marketing teams on training content and execution. This position is based at our corporate headquarters in Wheaton, IL.

The requirements for this position are as follows:

- Advanced University degree, Masters or PhD in a related agronomic or agricultural technical discipline
- More than 2 years of experience teaching, developing, presenting, or authoring training materials
- General understanding of field crop, orchard, vineyard and/or turf related spraying applications
- Strong understanding of agronomic principals and agricultural practices
- Ability to communicate clearly and concisely, both verbally and written
- Ability to travel approximately 25 – 50%
- Ability to make professional presentations to audiences of varying knowledge levels
- Proficient in Microsoft Office Suite
- Willingness to learn and utilize creative, technical and presentation applications
- Ability to function effectively within a collaborative team environment
- Ability to adapt to change in the presence of changing team and company needs

Specific duties and responsibilities are as follows, but not limited to:

- Coordinate product and sales related training for sales representatives, customers, market influencers, etc.
- Develop a comprehensive TeeJet training program for internal personnel
- Develop training modules for sales organization to utilize with customers
- Develop digital product and general agricultural spraying educational modules
- Develop a proactive approach to key agricultural academic and industry influencers in North America
- Align training content with technical support and marketing/product launch materials to assure consistent themes
- Travel to conduct off-site training programs, visit customers, influencers, sales offices and attend trade shows
- Assist sales organization with their product and customer training needs
- Support company goals and objectives
- Work closely with other team members on day-to-day functions
- Work with other market development teams on related projects as necessary
- Accept additional responsibilities as assigned by the Team Leader

EOE

To apply, please e-mail your resume to: Stephen.Pearson@teejet.com

TeeJet Technologies is a subsidiary of Spraying Systems Co. and is a leading manufacturer of precision application spray nozzles and accessories, control system technology and application data management.